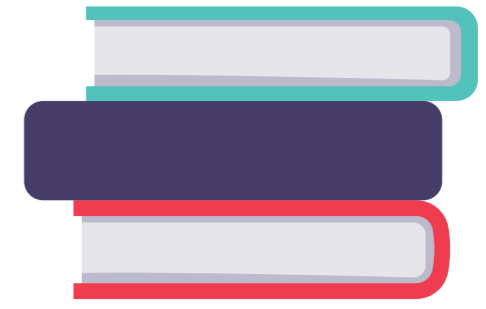




14 Entrepreneurial Competencies



1 Value Creation

The ability to evaluate the extent to which new value can be created for the business, society, or the client / customer.

2 Calculated risk-taking

The ability to identify, manage and take risks to improve chances of success.

3 Action Orientation

The extent to which a person is willing or likely to take practical action to deal with a problem or situation without being prompted.

4 Leadership

The ability to lead an individual, a team, a group of people, or an organisation to goal achievement.

5 Self-Efficacy

The individual's belief in his or her innate ability to achieve goals.

6 Values Driven

The extent to which a person has values (personal and/or organisational) and their commitment to follow those values.

7 Growth Mindset

The belief that different types of intelligence can be developed in order to improve the chances of success.

8 Resilience

The ability to work through challenges and still persist with attempts to achieve goals/objectives.

9 Autonomy (Locus of Control)

The degree to which an individual believes that he/she has control over the outcome of events in their lives.

10 Curiosity

The ability to find out new information without being prompted.

11 Opportunity Recognition

The ability to evaluate an opportunity and to make a decision regarding the opportunity.

12 Opportunity assessment

The ability to understand information and identify the potential of something to be of value.

13 Problem Solving

The ability to identify problems, redefine the problems and create opportunities out of the problems.

14 Innovation

The ability to be creative and turn imaginative & creative ideas into reality.



Entrepreneurship Education and Training Programme

A Programme of Allan & Gill Gray Philanthropies