



Grade 10 Worksheet

Entrepreneurship and Decision-making



- 1 Work individually to play the game. You must do the worksheet in pairs, in class.
- 2 Please be aware of the time allocations. It's crucial to manage time effectively and meet deadlines, as no additional time will be provided for this task.
- 3 Hand in your worksheet at the end of the 90 minutes.

15min Part A: Listen to, and talk about, the conversation between Ahbed and Thuli.

50min Part B: Work with a partner to play the AGECE game and complete the worksheet.

25min Part C: Hand in your work.

Conversation between Ahbed and Thuli



Ahbed
Ah, Thuli! What's up? You look sad and worried.



Thuli
Well, I am in Grade 11. I don't know if I will be able to go to university or college. There is no money. How am I going to build a career if I don't get a qualification once I have passed Grade 12? I am working so hard to get good marks, but what for?



Ahbed
Cheer up. There are other channels to build a career. Why don't you consider becoming an entrepreneur?



Thuli
Entrepreneur? I know that is something about 'doing your own thing', but I really wouldn't know where to start. Also, while I am doing this entrepreneur thing, I would need to have a job. My parents won't be able to support me after school.



Ahbed
The nice thing is that entrepreneurship can be a job and a career. I really think it's worth finding out more.

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Work with a partner.

Name: Entrepreneur 1

Name: Entrepreneur 2

Class: Grade 10

Complete the worksheet as you play the AGECE game.

1. Type of business: Select any business you are interested in.
2. Play through all 12 paydays. Fill in answers at the end of the 12 pay days.
3. Read the questions beforehand to understand what to look out for when playing. Complete the worksheet.

Decision-making in AGECE

1a. Describe two entrepreneurial decisions related to the **product(s)** that you had to make in the game.

b. What information (data) did you use to inform your decision?

2a. Describe what you regard as the most important decision you had to make regarding the **selling price** of the product.

b. Did your decisions regarding the selling price of the product change from one pay day to the next?

Yes		No	
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c. If you answered **yes**, what informed your changed decisions?

Entrepreneurship and decision-making

Decision-making in AGECE (Continued)

3a. Describe two decisions related to the **hiring of staff** that you, as entrepreneurs, had to make in the game.

b. What decisions did you have to make when you found that your staff were on strike?

4. Describe one decision related to **marketing** that you, as entrepreneurs, had to make in the game.

5. What do you think **Business Value** is?

6a. Record your Business Value after 12 pay days

b. Which decision do you think had the biggest impact (effect) on your final Business Value? Explain your answer.



Remember: An impact can be positive or negative.